



What You Need to Know About Joining

INDEPENDENT CONSULTANT EARNINGS STATEMENT

Joining Arbonne requires a one-time \$129 Registration Fee plus a Renewal Fee of \$129 each year.

Registration Fee does not include taxes and shipping (if applicable) which vary by Independent Consultant

HOW CAN I EARN?

COMMISSIONS

You profit from your product sales to your Preferred Clients & Clients, including cash sales and e-transfers.

OVERRIDES

You earn from your team's product sales to their Preferred Clients & Clients.

AWARDS

Additional awards based on your personal & team sales performance.

You cannot earn any money by only enrolling someone.

WHAT'S TYPICAL?

2024 ANNUAL GROSS EARNINGS OF ARBONNE INDEPENDENT CONSULTANTS

Independent Consultants represented below are those engaged in business building activity during the twelve months prior to their renewal, including enrolling or renewing an Independent Consultant or Preferred Client, earning commissions through sales to their Clients or Preferred Clients, or purchasing a sales aid or business tool. The numbers below do not include cash sales or e-transfers made directly between Arbonne Independent Consultants and their customers.

Title	Median Annual Earnings	Average Annual Earnings	10th Percentile	90th Percentile	% of Independent Consultants at Title
CONSULTANTS	\$80	\$203	\$0	\$555	82.8%
DISTRICT MANAGERS	\$2,067	\$2,840	\$525	\$6,289	12.5%
AREA MANAGERS	\$14,045	\$15,302	\$6,310	\$23,574	3.2%
REGIONAL VICE PRESIDENTS	\$56,954	\$61,727	\$29,609	\$93,999	1.2%
NATIONAL VICE PRESIDENTS	\$150,238	\$162,096	\$99,697	\$270,775	0.3%

THESE EARNINGS DO NOT REPRESENT INDEPENDENT CONSULTANT EXPENSES

incurred in the operation of their business like the Registration Fee (2024: \$129), the Renewal Fee (2024: \$129), event registration fees, travel, office supplies, insurance premiums, products purchased for business purposes, etc.

Earnings are not guaranteed. 19.5% of Consultants represented above had no gross earnings in 2024.

Earning compensation takes considerable dedication, time, effort and your success or failure depends on many factors, including your own experience and ability, and external economic conditions.

Do not rely on the results of other Independent Consultants to indicate what you can expect to earn

WHAT IF I CHANGE MY MIND?

You can cancel your Agreement at any time. Contact Customer Care at **1800 650 760** or **customercare@arbonne.com** to cancel your Agreement and receive a full refund on unopened product, including shipping. This AU Independent Consultant Earnings Statement is available at **earnings.arbonne.com**.

ARBONNE 2024 TRAINING EVENTS

In addition to the Registration Fee and annual Renewal Fee, Arbonne encourages Independent Consultants to participate in the following event(s).

- 2024 Arbonne Global Training Conference in Las Vegas, NV: 9,047 (10.7%) Arbonne Independent Consultants registered to attend the conference. The registration fee for the three-day conference was US\$299 for in-person and US\$99 for virtual.
- 2024 Arbonne National Training Conference in Gold Coast, QLD: 329 (6.78%) Arbonne Independent Consultants registered to attend the conference. The registration fee for the two-day conference was \$328 for in-person.

Note: *Independent Consultants that attended these events were responsible for their own flight, hotel, meals, and other costs associated with attending the event. Such costs are not reflected above because they are unique to each individual's own circumstances.*

AVERAGE TIME TO TITLE

While difficult to know with certainty, over the years we have found it takes the following amount of time to achieve each title in the Arbonne SuccessPlan:

District: about 4.2 months **Area:** about 16.3 months **Region:** about 31.4 months **Nation:** about 52.6 months



DIRECT SELLING
AUSTRALIA

Arbonne is a proud member of the Direct Selling Association.